

Lightning fast ROI based on 20 second logon time reduction
and storage reduction in excess of 1TB

German Origin



20 Years
Experience



Innovative Solutions

The Background

Situated in South West Germany, IT-Formation GmbH is one of the regions IT Consulting Partners with over two decades of proven experience with solid partnerships.

The core focus of IT-Formation is the needs of their customers whom they support with innovative IT software solutions.

The Situation

IT-Formation saw several of their current clients experiencing challenges that included excessive logon times, large webcache.dat files and large volumes of cookies that were causing a reduction in productivity and a degraded user experience resulting in increased costs for their clients.

Through research IT-Formation came across Avanite and they see that Avanite's WebData Control software is the only enterprise solution on the market with the ability to solve the business challenges their clients were experiencing.

Implementing WebData Control

After a formal PoC with Avanite 'we saw how powerful their WebData Control solution is' said Sascha Held, IT-Formation's Managing Director. 'There was no further need to evaluate other solutions. It simply works' concludes Sascha.

The sales team at IT-Formation implemented a short PoC with one customer and they decided to purchase immediately.

The customer was using Citrix PVS (Provisioning Server) and Xen App. The organisational roll out was completed within minutes and configured centrally via Group Policy.

*"It
simply
works."*

"The only enterprise solution on the market with the ability to solve the business challenges their clients were experiencing."

The Results

The quantitative benefits of WebData Control were instantly apparent across our customer sites.



Why Avanite?

As a consulting company, specifically for terminal server solutions, we see Avanite as a strategic partner. The Avanite roadmap is really exciting for end user computing and the management team at IT-Formation look forward to a long successful future together.

As an Avanite Partner we now have the ability to deliver a powerful add-on to the standard solutions from Citrix and Microsoft. Reduced logon times and an enriched user experience is the key to user happiness which is our goal.

We would strongly recommend Avanite to all our terminal server customers. Time is money and saving profile space saves storage space which is a prevalent cost across any business.

About Avanite

At Avanite, our software WebData Control enhances multi-browser management in Citrix and VMware virtual desktop environments, providing a fast and secure browsing experience.

To arrange a demo or to find out more about Avanite's WebData Control, please visit www.avanite.com or contact us at info@avanite.com or telephone +44 (0) 1925 909650